



Generation Y: Kitchen Remodeling Behaviors & Style Preferences

RICKI: Helping kitchen-related businesses make smarter decisions and better products by delivering actionable insights



Table of Contents

Overview of	the Study	<u>Page</u>
Overview or	Objectives & Methodology	2
	Generational Distinction Indicator	2 3
	Profile of Gen Y Study Participants	4
	Gen Y Described	6
	Gerri Described	U
Satisfaction	with Kitchen	
	Major Appliances	8
	Faucet, Sink & Countertops	9
	Cabinets & Ventilation/Hoods	10
	Satisfaction with Kitchen Overall	11
	What Gen Yers Like about their Kitchens	12
	What's on Gen Yers Complaint Lists	15
Vitchon Dom	andoling Plans	
Kitchen Ken	nodeling Plans Remodeled Kitchen in Past 12 Months	18
	Planned to Remodel But Changed Mind	19
	Plans to Remodel Kitchen In Next 12 Months	20
	Attitude about DIY vs. Hiring Out	21
Kitchen Style	es & Product Preferences	
	Style of Kitchen if Remodeling Today	23
	Incidence of Innovations in Kitchen	24
	Cookware in Current Kitchen (Expensive vs. Average Cost)	25
	Finish Preferences among Gen Y	6
	Appliances	26
	Cabinets	27
	Faucets	28
	Countertops	29
3-Point Recap		31
About DICKI	•	34



Objectives & Methodology

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• GOAL: The goal of *Generation Y: Kitchen Remodeling Behaviors & Style Preferences* report is to assess the differences between this youngest population of adult consumers and their older counterparts when it comes to kitchen product and style preferences as well as kitchen remodeling plans.

METHODOLOGY:

- > The study was conducted online among 800 Americans age 18 or older.
 - 200 interviews were completed among Gen Y consumers (age 18 to 29).
 - 61 Gen Y consumers remodeled or made improvements to their kitchens in the past 12 months.
 - Data were weighted to reflect the proportion of U.S. adults in each generation (according to U.S. Census Bureau statistics).
- > The 10-minute survey took place March 3 through March 17, 2011.
- MARGIN OF ERROR: Statistically significant differences are noted at the 90 percent confidence level.

People resemble their times more than they resemble their parents.



Kitchen of Gen Y Study Participant





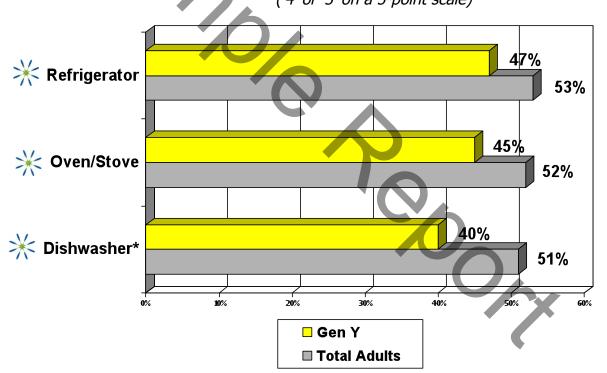
Gen Y Less Satisfied than Other Adults with ALL of Their Major Appliances







('4' or '5' on a 5-point scale)







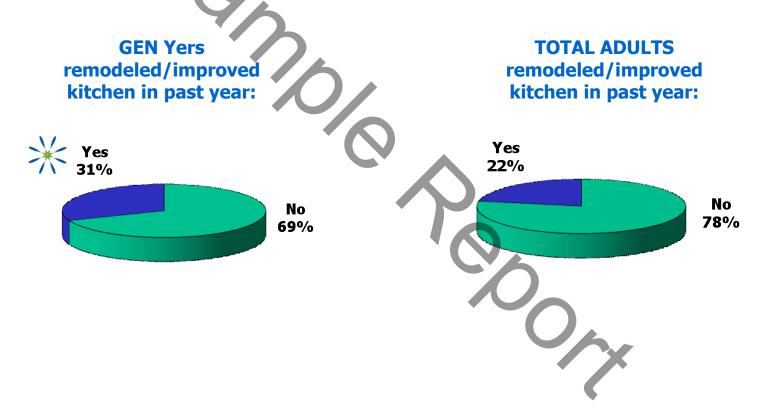
Kitchen of Gen Y Study Participant

Kitchen Remodeling Plans

Gen Y More Likely to Have Remodeled/ Made Improvements to Kitchen



Have you remodeled or made improvements to your kitchen in the past 12 months?



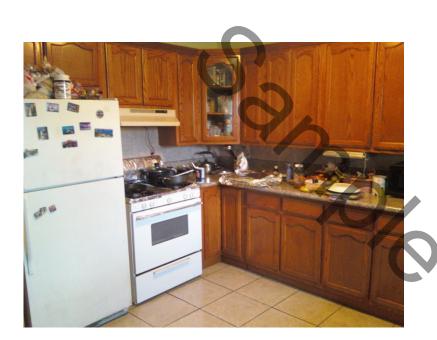
Close to 1 in 5 Gen Y & Adults Overall **Planned Remodel but Changed Minds**

(IF DID NOT REMODEL/MAKE IMPROVEMENT:)

Did you plan to remodel or make improvements to your kitchen in the past 12 months and changed your mind for some reason?



- When asked if they had planned to remodel or make improvements to their kitchens in the past year but changed their minds, no generational differences emerge.
- Nearly 1 out of 5 Gen Yers (18%) and adults overall (19%) had plans to remodel their kitchens but changed their minds.



Kitchen of Gen Y Study Participant



Kitchen
Styles &
Product
Preferences

Modern Styling Far More Appealing to Gen Yers than Adults Overall



If you were remodeling your kitchen today, which of these would best describe the style you would want? (from list)

The style of kitchen would want if remodeling today...

	Gen Y	Total <u>Adults</u>
 ※ Modern or Contemporary	45%	33%
Traditional	12%	23%
Transitional or Blend of Styles	16%	16%
Country	6%	13%
All American	8%	6%
Rustic	5%	4%
★ Old World	4%	2%
★ Shabby Chic	4%	2%
Other	2%	2%

About RICKI

- America's leading authority for kitchen research and intelligence.
- The research conducted by RICKI goes beyond traditional research methodologies to help companies gain a better understanding of the mindset of today's consumers by delving deeper into motivations and emotional drivers to pinpoint trends that will impact companies into the future.
- RICKI was founded by a group of professional market researchers. The Executive Director of RICKI spent 18 years in the home improvement industry and was a former president and board member of one of the leading associations for the overall home improvement sector, the Home Improvement Research Institute (HIRI).

To find out more about RICKI, visit: www.kitchentrends.org

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